

Structure of a DECA Role Play (Training Wheels)

Introduction

- Hi, my name is _____. I am the _____ at _____. (*Shake Judge's Hand*)
- (*Judge introduces him/herself*)
- Nice to meet you _____. May I have a seat? (*Wait for judge to respond and sit down*)

Starting the Role Play

- So as I understand it you called me in today **to/because** _____. Am I correct?
- (*Judge responds*)
- Great, but before I go over my **plan/solution/idea**, I would like to go over five important factors that you should **consider/keep in mind** before you decide to implement a **plan/strategy/solution**.

Going over the five indicators

- The first factor is....(*Go on to explain Performance Indicator #1*)
- The second factor is....
- The third factor is....
- The fourth factor is....
- The fifth factor is....

Presenting Your Plan/Solution/Strategy

- Keeping those five factors in mind, my **plan/solution/strategy** is to... (*Explain plan/solution/strategy and try to incorporate some of your five indicators if possible*)

Wrapping up the Role Play

- That's all I have to present. Do you have any questions?
- (*Respond to judge's questions*)
- Thank you for your time. It was nice to meet you. (*Shake hands with judge*)